#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): August 5, 2019

### Synchronoss Technologies, Inc.

(Exact Name of Registrant as Specified in its Charter)

Delaware000-5204906-1594540(State or Other Jurisdiction(Commission(IRS Employerof Incorporation)File Number)Identification No.)

200 Crossing Boulevard, 8th Floor Bridgewater, New Jersey

(Address of Principal Executive Offices)

08807

(Zip Code)

Registrant's telephone number, including area code: (866) 620-3940

#### **Not Applicable**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Trading Symbol(s) Name of each exchange on which registered

Common Stock, par value \$.0001 par value SNCR The Nasdaq Stock Market, LLC

#### Item 2.02. Results of Operations and Financial Condition.

On August 5, 2019, Synchronoss Technologies, Inc. (the "Company") issued a press release (the "Press Release") relating to its results of operations and financial condition for the quarter ended June 30, 2019. The full text of this press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in Item 2.02 of this Current Report on Form 8-K and Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

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Exhibit Number	Description
99.1	Press Release of Synchronoss Technologies, Inc. dated August 5, 2019.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 5, 2019 **Synchronoss Technologies, Inc.** 

By: /s/ David Clark

Name: David Clark

Title: Chief Financial Officer



200 Crossing Boulevard, Bridgewater, NJ 08807

#### **Synchronoss Technologies Announces Second Quarter 2019 Results**

**BRIDGEWATER, NJ** - August 5, 2019 - Synchronoss Technologies Inc. (NASDAQ: SNCR), a global leader and innovator in cloud, messaging, digital and IoT platforms and products, today announced financial results for its second quarter ended June 30, 2019.

#### **Second quarter highlights:**

- Revenue was \$77.8 million, including 80 percent recurring revenue, up 1.4 percent compared to \$76.7 million in the second quarter of 2018.
- GAAP net loss for the quarter was \$25.0 million, or 61 cents per share, compared to \$47.3 million or \$1.20 per share in the prior year's second quarter.
- Non-GAAP net loss from continuing operations was \$11.3 million or 28 cents per share, compared to \$18.9 million or 48 cents per share in the prior year's second quarter.
- Synchronoss delivered \$8.7 million of adjusted EBITDA, compared to break-even adjusted EBITDA in the second quarter of 2018. Adjusted EBITDA margin in the second quarter was 11.1 percent compared to zero percent in last year's second quarter.

Glenn Lurie, president and chief executive officer, stated, "The second quarter results demonstrate continued progress for Synchronoss. We have now delivered four consecutive quarters of positive adjusted EBITDA, combined with year over year growth in both revenue and EBITDA, enabled by our ongoing focus on meeting customer needs and cost containment. Revenue increased 1.4 percent from the comparable quarter in 2018, and down compared to Q1 2019 as expected, due to seasonality, the large messaging license we recorded during the first quarter, and other items. I'm very pleased with our momentum on the new business development front, as we expanded on our success in 2019 with a new deal for our Out-Of-The-Box Experience (OOBE) platform with AT&T, one of the leading global carriers; a new agreement with Wireless Advocates and Telkom Indonesia for our DXP platform; new IoT partnerships with Arrow Electronics and Tridium, and a Smart Buildings deployments with Rackspace, in partnership with Microsoft and their Azure Cloud Service. Between the deals we have announced in the first quarter of 2019 and those that are in our pipeline and expected to close in the second half, we believe we can deliver accelerating revenue growth through the balance of 2019 and continued improvement into 2020."

#### Three Months Ended June 30,

\$000s	2019	2018	% Change
Revenues	\$ 77,846 \$	76,742	1.4 %
Net Loss	(25,030)	(47,265)	(47.0)%
Adjusted EBITDA	8,669	12	72,142 %

#### Six Months Ended June 30,

\$000s	2019	2018	% Change
Revenues	\$ 165,951 \$	160,451	3.4 %
Net Loss	(52,617)	(87,310)	(39.7)%
Adjusted EBITDA	15,299	(10,773)	NM

New customer agreements and partnerships that the company has announcing include:

- Synchronoss has announced a commercial agreement for its Digital Experience Platform (DXP) with Wireless Advocates, a leading provider of wireless products and services with more than 600 retail locations in the United States. Wireless Advocates is utilizing every aspect of the Synchronoss DXP platform to optimize their omnichannel sales environment, including Journey Creator, Journey Publisher, Journey Integrator, and Data Analytics across multiple sales channels and multiple paths.
- Telkom Indonesia has chosen the Synchronoss DXP platform to transform its business processes and to enhance and unify its customer relationship management interactions across all channels. Telekom Indonesia will use DXP to improve its operational agility and support the expansion of digital services that incorporate new media, content and ecommerce offerings.
- We are partnering with Microsoft to deliver an industry-leading Smart Buildings solution. Our first initiative is a live proof of concept with global technology services provider Rackspace, deploying a smart buildings service to monitor, control, and optimize energy usage and reduce costs at Rackspace's one-million-square-foot San Antonio headquarters.
- Synchronoss also announced a partnership with Arrow Electronics, a leading global value-added supply chain and logistics partner to over 200,000 customers worldwide, in which the Synchronoss Smart Buildings Platform will combine with Arrow's expertise in creating and configuring hardware-based in-building management systems. This partnership will deliver a single, integrated package which telecom operators, system integrators and other service providers can offer to large multi-national companies and organizations to remotely manage their premises' on-site automated features.
- Synchronoss is today announcing that it has signed a Developer Agreement with Tridium, a subsidiary of Honeywell and one of the
  global leaders in smart buildings, to integrate its flagship open framework, Niagara, with the Synchronoss Smart Buildings
  Solutions to provide data-rich insights for enterprise customers and bring new digital solutions to Tridium's partners across the
  globe. Synchronoss and Tridium will deliver a scalable solution that provides complete visibility via a single pane-of-glass view
  into building facility systems as well as the ability to act on real-time alerts, resulting in increased efficiencies, cost savings and
  security.
- Earlier this quarter, Synchronoss announced that AT&T will expand how it uses the Synchronoss Out-of-the-Box-Experience (OOBE) by integrating additional mobile offerings into its digital customer onboarding process. This allows new and current AT&T subscribers to effortlessly select value-added third-party products and services offered by AT&T during their device upgrading or activation process and enables frictionless personalized digital journeys as well as the opportunity to drive net new revenue.

Other new business deals announced by Synchronoss in 2019 include:

• The company signed a substantial new customer for its white label cloud platform, which is expected to launch in the third quarter. Synchronoss expects to provide additional details on this new cloud deal at that time.

- A partnership with Amazon, in which Synchronoss will become a global service integrator of Amazon products with mobile operators worldwide. As part of this agreement, the Synchronoss DXP platform will be utilized to enable mobile network operators to offer Amazon consumer services such as Amazon Prime, Prime Video, and Amazon Music, and others directly to subscribers as part of their invoice. Amazon and Synchronoss have identified the first six worldwide mobile operators that will be launched under this partnership, and during the quarter we initiated our first integration projects using our DXP Platform. We plan to share more details as these operators launch Amazon services through our efforts.
- The company joined Microsoft's Internet of Things (IoT) Accelerate Program and will develop and offer best-of-breed Smart Buildings solutions for enterprises globally.
- The continued progress of the second phase of the company's advanced messaging platform in Japan.
- An agreement with Assurant, a leading provider of device protection insurance, which will utilize the Synchronoss white label cloud platform for its Pocket Geek solution which is offered in their device protection bundles.

David Clark, chief financial officer, added, "We continue to deliver on our commitment to investors, and financial metrics continue to improve materially for Synchronoss, as demonstrated by the second quarter results. Adjusted EBITDA was \$ 8.7 million, a significant improvement from break-even adjusted EBITDA in last year's second quarter. This was in turn driven by a 15.4 percent improvement in adjusted gross margins, and a 32 percent or \$10.9 million reduction in selling, general, and administrative expense, compared to last year's second quarter. At quarter end, Synchronoss had \$78.9 million of cash, cash equivalents, and marketable securities, giving the company ample liquidity to fund ongoing operations and repay the remaining \$47 million balance on its convertible debt when it matures in August."

A reconciliation of GAAP to non-GAAP results has been provided in the financial statement tables included in this press release. An explanation of these measures is included below under the heading "Non-GAAP Financial Measures."

#### **Conference Call Details**

Synchronoss will host a conference call on Monday, August 5, 2019, at 5:00 p.m. (ET) to discuss the company's financial results. To access this call, dial 1-201-493-6784. Additionally, a live web cast of the conference call will be available on the Investor Relations page on the company's web site at www.synchronoss.com.

Following the conference call, a replay will be available for a limited time at 1-412-317-6671. The replay pass code is 13692691. An archived web cast of this conference call will also be available on the Investor Relations page of the company's web site, www.synchronoss.com.

#### **Non-GAAP Financial Measures**

Synchronoss has provided in this release selected financial information that has not been prepared in accordance with GAAP. This information includes historical non-GAAP revenues, gross profit, operating income (loss), net income (loss), effective tax rate, earnings (loss) per share and cash flows from operating activities. Synchronoss uses these non-GAAP financial measures internally in analyzing its financial results and believes they are useful to investors, as a supplement to GAAP measures, in evaluating Synchronoss' ongoing operational performance. Synchronoss believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends, and in comparing its financial results with other companies in Synchronoss' industry, many of which present similar non-GAAP financial measures to investors. As noted, the non-GAAP financial results discussed above add back fair value stock-based compensation expense, acquisition-related costs which includes integration costs, restructuring and cease-use lease expense, deferred compensation expense related to earn outs and amortization of intangibles associated with acquisitions.

Non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. Investors are encouraged to review the reconciliation of these non-GAAP measures to their most directly comparable GAAP financial measures as detailed above. As previously mentioned, a reconciliation of GAAP to non-GAAP results has been provided in the financial statement tables included in this press release.

#### About Synchronoss Technologies, Inc.

Synchronoss transforms the way companies create new revenue, reduce costs and delight their subscribers with cloud, messaging, digital and IoT products, supporting hundreds of millions of subscribers across the globe. Synchronoss' secure, scalable and groundbreaking new technologies, trusted partnerships, and talented people change the way TMT customers grow their businesses. For more information, visit us at www.synchronoss.com.

#### **Forward-looking Statements**

This press release includes statements concerning Synchronoss and its future expectations, plans and prospects that constitute "forwardlooking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. For this purpose, any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Without limiting the foregoing, the words "may," "should," "expects," "plans," "anticipates," "could," "intends," "believes," "potential" or "continue" or other similar expressions are intended to identify forward-looking statements. Synchronoss has based these forward-looking statements largely on its current expectations and projections about future events and financial trends that it believes may affect its business, financial condition and results of operations. These forward-looking statements speak only as of the date of this press release and are subject to a number of risks, uncertainties and assumptions including, without limitation, risks relating to the Company's ability to sustain or increase revenue from its larger customers and generate revenue from new customers, the Company's expectations regarding expenses and revenue, the sufficiency of the Company's cash resources and its ability to satisfy or refinance its existing debt obligations, the Company's growth strategies, the anticipated trends and challenges in the business and the market in which the Company operates, the Company's expectations regarding federal, state and foreign regulatory requirements, the pending lawsuits against the Company described in its most recent SEC filings, and other risks and factors that are described in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of the Company's Annual Report on Form 10-K for the year ended December 31, 2018, which is on file with the SEC and available on the SEC's website at www.sec.gov. The company does not undertake any obligation to update any forward-looking statements contained in this press release as a result of new information, future events or otherwise.

#### **Contact:**

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## SYNCHRONOSS TECHNOLOGIES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (In thousands)

	June 30, 2019	D	ecember 31, 2018
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 34,229	\$	103,771
Restricted cash	381		6,089
Marketable securities, current	44,259		28,230
Accounts receivable, net of allowances of \$3,455 and \$4,599 at June 30, 2019 and December 31, 2018, respectively	99,928		102,798
Prepaid expenses	28,460		45,058
Other current assets	10,252		8,508
Total current assets	217,509		294,454
Marketable securities, non-current	67		6,658
Property and equipment, net	44,164		67,937
Operating lease right-of-use assets	63,416		_
Goodwill	224,335		224,899
Intangible assets, net	86,649		98,706
Other assets	7,764		8,982
Equity method investment	_		1,619
Total assets	\$ 643,904	\$	703,255
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Accounts payable	\$ 18,458	\$	13,576
Accrued expenses	54,247		59,545
Deferred revenues, current	59,574		57,101
Short-term convertible debt, net of debt issuance costs	47,076		113,542
Total current liabilities	 179,355		243,764
Lease financing obligation	_		9,494
Operating lease liabilities, non-current	65,141		_
Deferred tax liabilities	638		1,347
Deferred revenues, non-current	44,128		59,841
Other non-current liabilities	6,118		10,797
Redeemable noncontrolling interest	12,500		12,500
Commitments and contingencies			
Series A Convertible Participating Perpetual Preferred Stock, \$0.0001 par value; 10,000 shares authorized; 202 shares issued and outstanding at June 30, 2019	184,668		176,603
Stockholders' equity:			
Common stock, \$0.0001 par value; 100,000 shares authorized, 51,578 and 49,836 shares issued; 44,416 and 42,674 outstanding at June 30, 2019 and December 31, 2018, respectively	5		5
Treasury stock, at cost (7,162 and 7,162 shares at June 30, 2019 and December 31, 2018, respectively)	(82,087)		(82,087)
Additional paid-in capital	531,282		534,673
Accumulated other comprehensive loss	(30,897)		(30,383)
Accumulated deficit	(266,947)		(233,299)
Total stockholders' equity	 151,356		188,909
Total liabilities and stockholders' equity	\$ 643,904	\$	703,255

### SYNCHRONOSS TECHNOLOGIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited) (In thousands, except per share data)

Costs and expenses:         Cost of revenues         33,403         39,525         72,356         84,04           Research and development         19,006         30,000         30,707         41,1           Selling, general and administrative         23,000         30,707         41,1           Net change in contingent consideration obligation         —         —         —           Net change in contingent consideration obligation         20,269         23,401         40,412         46,66           total cost and expenses         96,131         119,362         20,505         247,77         33,8           percentation and amortization         20,269         23,401         40,412         46,66         46,60 <td< th=""><th></th><th></th><th colspan="4">Three Months Ended June 30,</th><th>Six Months E</th><th>Ended</th><th colspan="4">ıded June 30,</th></td<>			Three Months Ended June 30,				Six Months E	Ended	ıded June 30,			
Costs and expenses:         Cost of revenues         33,403         39,525         72,356         84,04           Research and development         19,006         30,000         30,707         41,1           Selling, general and administrative         23,000         30,707         41,1           Net change in contingent consideration obligation         —         —         —           Net change in contingent consideration obligation         20,269         23,401         40,412         46,66           total cost and expenses         96,131         119,362         20,505         247,77         33,8           percentation and amortization         20,269         23,401         40,412         46,66         46,60 <td< th=""><th colspan="2"></th><th>2019</th><th></th><th>2018</th><th></th><th>2019</th><th></th><th>2018</th></td<>			2019		2018		2019		2018			
Cost of revenues         33,403         39,525         72,356         84,04           Research and development         19,06         20,200         38,707         41,1           Selling, general and administrative         23,000         33,938         52,326         72,00           Net change in contingent consideration obligation              38,8         23,707         38,8         38,236         72,00         38,00 </th <th>Net revenues</th> <th>\$</th> <th>77,846</th> <th>\$</th> <th>76,742</th> <th>\$</th> <th>165,951</th> <th>\$</th> <th>160,451</th>	Net revenues	\$	77,846	\$	76,742	\$	165,951	\$	160,451			
Research and development         19,06         20,00         38,70         4.1.           Selling, general and administrative         23,08         33,38         52,36         72,00           Net change in contingent consideration obligation         ————————————————————————————————————	Costs and expenses:											
Selling, general and administrative         23,000         33,930         52,300         72,000           Net change in contingent consideration obligation         ————————————————————————————————————	Cost of revenues		33,403		39,525		72,356		84,074			
Net change in contingent consideration obligation         —         —         —           Restructuring charges         356         2,786         777         3.8           Depositation and amortization         20,269         23,401         40,412         46,66           voic costs and expenses         96,13         119,842         20,758         247,7           voic short continuing operations         (18,288)         3,363         488         7,33           Increst sexpense         (463)         (1,318)         (1,048)         2,55           Gain on extinguishment of debt         430         —         817           Other (expense) income, net         (24)         (23)         439         4,22           Equity method investment loss         (36)         7,7         1,615         2,62           ses from continuing operations, before taxes         (18,422)         40,688         3,35         3,7           Benefit (provision) for income taxes         (18,222)         40,688         3,35         7,6           tel loss         (18,578)         (1,264)         3,315         7,6           tel loss attributable to redeemable noncontrolling interest         (59)         1,25         3,31         3,0           tel loss attrib	Research and development		19,026		20,200		38,707		41,105			
Restructuring changes         356         2,78         777         3.8           Depreciation and amortization         20,269         23,401         40,412         46,60           of closts and expenses         96,134         119,842         204,578         247,77           oss from continuing operations         (18,28)         (43,00)         38,27         38,33           Incress income         29         3,763         488         7,3           Interest expense         40         30         -         87,3           Clain on extinguishment of debt         30         -         81,60         42,2           Clain on extinguishment of debt         30         -         81,60         42,2           Clain one continuing operations, before taxes         (18,42)         40,60         33,50         78,5           Equity method investment loss         (18,42)         40,60         33,20         79,2           Preferred stoc	Selling, general and administrative		23,080		33,938		52,326		72,048			
Deperciation and amortization         20,609         23,011         40,122         46,60           otal closts and expenses         96,134         119,842         204,578         247,77           ots from continuing operations         (18,288)         (43,100)         36,627         87,33           Interest income         299         3,763         488         7,3           Interest expense         463         (1,318)         (1,048)         2,5           Gain extinguishment of debt         430         —         817         42           Other (expense) income, net         (24)         (23)         439         4,2           Equity method investment loss         (38,72)         (40,685)         3,355         78,5           See from (provision) for income taxes         18,422         40,685         3,355         78,5           Frederict from vision for income taxes         18,422         40,685         3,355         78,5           Frederict from vision for income taxes         18,422         40,685         3,355         79,2           Preferred stock dividend         (7,859)         41,264         36,315         79,2           Preferred stock dividend         (7,859)         47,265         3,235         8,23	Net change in contingent consideration obligation		_		_		_		_			
old closts and expenses         96.134         119.842         204,578         247.77           ols from continuing operations         (18.288)         (43.100)         (36.627)         (87.33)           Interest income         299         3,763         488         7.3           Interest expense         463         (1,318)         (1,048)         2.5           Gain extinguishment of debt         430         —         817         4.2           Other (expense) income, net         (24)         (23)         439         4.2           Equity method investment loss         (38.72)         (40,685)         33.93         78           Equity method investment loss         (38.72)         (40,685)         33.93         4.2           Equity method investment loss         (18,422)         (40,685)         33.93         78           Equity method investment loss         (18,222)         (40,685)         33.93         78           Equity method investment loss         (18,222)         (40,685)         33.93         79           Preferred stock dividend         (7,859)         47,269         36,315         98,73           Equity method investment loss         (8,25)         47,269         36,73         98,73	Restructuring charges		356		2,778		777		3,886			
sos from continuing operations         (18,288)         (43,100)         (38,627)         (87,30)           Interest income         299         3,763         488         7,3           Interest expense         (463)         (1,318)         (1,048)         2,55           Gain on extinguishment of debt         430         —         817           Other (expense) income, net         (24)         (23)         439         4,2           Equity method investment loss         (376)         (7)         (1,619)         2,2           ses from continuing operations, before taxes         (18,422)         (40,685)         39,550         78,5           Benefit (provision) for income taxes         1,844         (579)         3,235         77           fel loss         (16,578)         (41,264)         36,315         79,2           Net (income) loss attributable to redeemable noncontrolling interest         (593)         1,259         906)         2,5           referred stock dividend         (7,859)         (7,260)         15,309         10,66           referred stock dividend         (8,06)         1,01,20         1,01,20         3,03           referred stock dividend         (8,06)         1,01,20         1,01,20         3,01,20         3,	Depreciation and amortization		20,269		23,401		40,412		46,672			
Interest income         299         3,763         488         7,3           Interest expense         (463)         (1,318)         (1,048)         (2,5)           Gain on extinguishment of debt         430         —         817           Other (expense) income, net         (24)         (23)         439         4,2           Equity method investment loss         (376)         (7)         (1,619)         (20           oss from continuing operations, before taxes         (18,422)         (40,685)         (39,550)         (78,5           Benefit (provision) for income taxes         1,844         (579)         3,235         (70,20)           ret (income) loss attributable to redeemable noncontrolling interests         (393)         1,259         (906)         2,5           Preferred stock dividend         (7,859)         (7,260)         (15,396)         (10,66)           ret loss attributable to Synchronoss         \$ (25,00)         \$ (7,260)         \$ (15,396)         (10,66)           returnings per share:         \$ (30,1)         \$ (1,20)         \$ (1,318)         \$ (2,20)           Diluted         \$ (30,1)         \$ (1,30)         \$ (2,20)         \$ (2,20)         \$ (2,20)           Verification of the period of the period of the period of the peri	Total costs and expenses		96,134		119,842		204,578		247,785			
Interest expense         (463)         (1,318)         (1,048)         2,52           Gain on extinguishment of debt         430         —         817         —           Other (expense) income, net         (24)         (23)         439         4,2           Equity method investment loss         (376)         (7)         (1,619)         2           oss from continuing operations, before taxes         (18,422)         (40,685)         (39,550)         78,5           Benefit (provision) for income taxes         1,844         (579)         3,235         7           ict loss         (16,578)         (41,264)         (36,315)         79,2           Preferred stock dividend         (7,859)         (7,260)         15,396         10,6           ict loss attributable to Synchronoss         \$ (25,330)         7,260         15,396         10,6           ict loss attributable to Synchronoss         \$ (36,11)         \$ (1,204)         \$ (1,318)         \$ (2,204)           Statistic         \$ (36,11)         \$ (1,204)         \$ (1,318)         \$ (2,204)         \$ (2,204)           Statistic         \$ (36,11)         \$ (1,204)         \$ (1,318)         \$ (2,204)         \$ (2,204)         \$ (2,204)         \$ (2,204)         \$ (2,204)         \$ (2,	Loss from continuing operations		(18,288)		(43,100)		(38,627)		(87,334)			
Gain on extinguishment of debt         430         —         817         —         817         —         Content (expense) income, net         (24)         (23)         439         4,2         5,2         5,2         5,2         5,2         5,2         7,2         5,2         5,2         7,2         5,2         7,2         4,2         4,2         4,2         4,2         4,2         4,2         4,2         4,2         4,2         4,2         5,2         7,2         5,2         7,2         4,2	Interest income		299		3,763		488		7,315			
Other (expense) income, net         (24)         (23)         439         4.2           Equity method investment loss         (376)         (7)         (1,619)         (2           Issue from continuing operations, before taxes         (18,422)         (40,685)         (39,550)         (78,55)           Benefit (provision) for income taxes         1,844         (579)         3,235         (7           Set loss         (16,578)         (41,264)         (36,315)         (79,22)           Net (income) loss attributable to redeemable noncontrolling interests         (593)         1,259         (906)         2,5           Preferred stock dividend         (7,859)         (7,260)         (15,396)         (10,60)           Set (10,83)         (1,20)         (52,617)         (58,32)           Authority         (10,60)         (10,20)         (10,20)         (10,20)           Basic         (0,61)         (1,20)         (1,30)         (2,20)           Veighted-average common shares outstanding:         40,80         39,456         40,566         40,80	Interest expense		(463)		(1,318)		(1,048)		(2,565			
Equity method investment loss         376         77         (1,619)         2           coss from continuing operations, before taxes         (18,422)         (40,685)         39,550)         (78,55)           Benefit (provision) for income taxes         1,844         (579)         3,235         7           feel loss         (16,578)         (41,264)         (36,315)         79,2           Net (noone) loss attributable to redeemable noncontrolling interests         (593)         1,259         906         2,5           Preferred stock dividend         (7,859)         (7,260)         (15,396)         (10,6           Set loss attributable to Synchronoss         \$ (25,030)         (47,265)         \$ (52,617)         \$ (87,3)           Startings per share:         \$ (0,61)         \$ (1,20)         \$ (1,30)         \$ (2,20)           Diluted         \$ (0,61)         \$ (1,20)         \$ (1,30)         \$ (2,20)           Veighted-average common shares outstanding:         \$ (0,61)         \$ (1,20)         \$ (1,30)         \$ (2,20)	Gain on extinguishment of debt		430		_		817		_			
18,422   (40,685   39,550   78,550   18,422   18,422   18,424   18,579   3,235   18,424   18,579   3,235   18,424   18,579   3,235   18,424   18,579   3,235   18,424   18,579   3,235   18,424   18,579   18,235   18,23	Other (expense) income, net		(24)		(23)		439		4,259			
Renefit (provision) for income taxes	Equity method investment loss		(376)		(7)		(1,619)		(212			
	Loss from continuing operations, before taxes		(18,422)		(40,685)		(39,550)		(78,537			
Net (income) loss attributable to redeemable noncontrolling interests       (593)       1,259       (906)       2,5         Preferred stock dividend       (7,859)       (7,260)       (15,396)       (10,60)         Set loss attributable to Synchronoss       \$ (25,030)       (47,265)       (52,617)       8 (87,30)         Carnings per share:       \$ (0.61)       (1.20)       (1.30)       2.2         Diluted       \$ (0.61)       (1.20)       (1.30)       2.2         Veighted-average common shares outstanding:         Basic       40,810       39,456       40,566       40,8	Benefit (provision) for income taxes		1,844		(579)		3,235		(704			
Preferred stock dividend         (7,859)         (7,260)         (15,396)         (10,60)           der loss attributable to Synchronoss         \$ (25,030)         \$ (47,265)         \$ (52,617)         \$ (87,307)           Carnings per share:           Basic         \$ (0.61)         \$ (1.20)         \$ (1.30)         \$ (2.00)           Diluted         \$ (0.61)         \$ (1.20)         \$ (1.30)         \$ (2.00)           Veighted-average common shares outstanding:           Basic         40,810         39,456         40,566         40,8	Net loss		(16,578)		(41,264)		(36,315)		(79,241			
See loss attributable to Synchronoss	Net (income) loss attributable to redeemable noncontrolling interests		(593)		1,259		(906)		2,544			
Sarnings per share:   Basic	Preferred stock dividend		(7,859)		(7,260)		(15,396)		(10,613			
Basic         \$ (0.61)         \$ (1.20)         \$ (1.30)         \$ (2.20)           Diluted         \$ (0.61)         \$ (1.20)         \$ (1.30)         \$ (2.20)           Veighted-average common shares outstanding:           Basic         40,810         39,456         40,566         40,8	Net loss attributable to Synchronoss	\$	(25,030)	\$	(47,265)	\$	(52,617)	\$	(87,310			
Diluted         \$ (0.61)         \$ (1.20)         \$ (1.30)         \$ (2.00)           Veighted-average common shares outstanding:           Basic         40,810         39,456         40,566         40,8	Earnings per share:											
Weighted-average common shares outstanding:         40,810         39,456         40,566         40,8	Basic	\$	(0.61)	\$	(1.20)	\$	(1.30)	\$	(2.14			
Basic <u>40,810</u> 39,456 40,566 40,8	Diluted	\$	(0.61)	\$	(1.20)	\$	(1.30)	\$	(2.14			
	Weighted-average common shares outstanding:											
Diluted 40,810 39,456 40,566 40,8	Basic		40,810		39,456		40,566		40,812			
	Diluted		40,810		39,456		40,566		40,812			

# SYNCHRONOSS TECHNOLOGIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Six Months Ende	d June 30,
	2019	2018
Operating activities:		
Net loss	(36,315)	(79,241)
Adjustments to reconcile Net Loss to net cash used in operating activities:		
Depreciation and amortization	40,412	46,672
Change in fair value of financial instruments	_	(3,849)
Amortization of debt issuance costs	237	706
(Gain) loss on extinguishment of debt	(817)	_
Accrued PIK interest	_	(7,037)
(Earnings) loss from equity method investments	1,619	212
Amortization of bond premium	(34)	44
Deferred income taxes	(702)	(1,223)
Non-cash interest on leased facility	_	547
Stock-based compensation	11,028	14,824
Changes in operating assets and liabilities:		
Accounts receivable, net of allowance for doubtful accounts	2,870	29,334
Prepaid expenses and other current assets	17,635	(13,415
Other assets	2,042	1,260
Accounts payable	5,151	8,109
Accrued expenses	(9,569)	(24,685
Other liabilities	(1,826)	632
Lease obligation interest payment	_	(483
Deferred revenues	(13,167)	(43,788
Net cash provided by (used for) operating activities	18,564	(71,381
Investing activities:		
Purchases of property and equipment	(4,940)	(3,820)
Purchases of capitalized software	(5,959)	(8,201)
Purchases of marketable securities available for sale	(37,542)	(13,383
Maturity of marketable securities available for sale	28,191	1,970
Business acquired, net of cash		(9,798
Net cash used for investing activities	(20,250)	(33,232
Financing activities:		
Extinguishment of outstanding Convertible Senior Notes	(65,887)	_
Proceeds from issuance of preferred stock	_	86,220
Preferred dividend payment	(7,075)	_
Payments for finance leases	(612)	(718
Net cash (used for) provided by financing activities	(73,574)	85,502
Effect of exchange rate changes on cash	10	(749
Net decrease in cash, restricted cash and cash equivalents	(75,250)	(19,860
Cash, restricted cash and cash equivalents, beginning of period	109,860	246,125
Cash, restricted cash and cash equivalents, end of period	\$ 34,610 \$	226,265

### SYNCHRONOSS TECHNOLOGIES, INC. RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES (In thousands, except per share data) (Unaudited)

		Three Months Ended Jun 30,					Six Months Ended Jun 30,				
		2019		2018		2019		2018			
Non-GAAP financial measures and reconciliation:											
GAAP Revenue	\$	77,846	\$	76,742	\$	165,951	\$	160,451			
Less: Cost of revenues		33,403		39,525		72,356		84,074			
Gross Profit		44,443		37,217		93,595		76,377			
Add / (Less):											
Stock-based compensation expense		657		1,300		1,343		2,412			
Adjusted Gross Profit	\$	45,100	\$	38,517	\$	94,938	\$	78,789			
Adjusted Gross Margin		57.9%		50.2%		57.2%		49.1%			
GAAP loss from continuing operations		(18,288)		(43,100)		(38,627)		(87,334)			
Add / (Less):				( , ,				,			
Stock-based compensation expense		5,474		7,638		11,028		14,822			
Acquisition costs		(42)		(10)		(230)		111			
Restructuring and cease-use lease expense		474		2,778		1,214		3,886			
Amortization expense		7,123		8,396		13,252		16,650			
One-Time Expenses due to Restatement, etc.		782		9,305		1,502		15,970			
Non-GAAP loss from continuing operations	\$	(4,477)	\$	(14,993)	\$	(11,861)	\$	(35,895)			
GAAP Net loss attributable to Synchronoss	\$	(25,030)	\$	(47,265)	\$	(52,617)	\$	(87,310)			
Add / (Less):											
Stock-based compensation expense		5,474		7,638		11,028		14,822			
Acquisition costs		(42)		(10)		(230)		111			
Restructuring and cease-use lease expense		474		2,778		1,214		3,886			
Amortization expense		7,123		8,396		13,252		16,650			
Non-GAAP Expenses attributable to Non-Controlling Interest		(39)		(373)		(76)		(746)			
One-Time Expenses due to Restatement, etc.		782		9,305		1,502		15,970			
Income Tax Effect at Statutory Tax Rates		_		579		_		(4,931)			
Non-GAAP Net loss from continuing operations attributable to Synchronoss	\$	(11,258)	\$	(18,952)	\$	(25,927)	\$	(41,548)			
Diluted Non-GAAP Net loss from continuing operations per share	<u>\$</u>	(0.28)	\$	(0.48)	\$	(0.64)	\$	(1.02)			
Weighted shares outstanding - Basic		40,810		39,456		40,566		40,812			

# SYNCHRONOSS TECHNOLOGIES, INC. RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES (In thousands, except per share data) (Unaudited)

		Three Months Ended						Six Months Ended						
	Jı	Jun 30, 2018		Sep 30, 2018		Dec 31, 2018		Mar 31, 2019		Jun 30, 2019		ın 30, 2019	Jι	ın 30, 2018
Net (loss) income attributable to Synchronoss	\$	(47,265)	\$	(54,529)	\$	(101,909)	\$	(27,587)	\$	(25,030)	\$	(52,617)	\$	(87,310)
Add / (Less):														
Restructuring and cease-use lease expense		2,778		4,539		3,950		740		474		1,214		3,886
Depreciation and amortization		23,401		23,658		47,324		20,143		20,269		40,412		46,672
Interest income		(3,763)		(203)		(252)		(189)		(299)		(488)		(7,315)
Interest Expense		1,318		1,370		976		585		463		1,048		2,565
Gain on Extinguishment of debt		_		_		(1,760)		(387)		(430)		(817)		_
Other Income (expense), net		23		13,439		65,737		(463)		24		(439)		(4,259)
Equity method investment income (loss), net		7		(283)		28,671		1,243		376		1,619		212
Benefit for income taxes		579		(2,308)		(16,290)		(1,391)		(1,844)		(3,235)		704
Net (loss) income attributable to noncontrolling interests		(1,259)		422		(6,715)		313		593		906		(2,544)
Preferred dividend		7,260		7,463		7,517		7,537		7,859		15,396		10,613
Stock-based compensation expense		7,638		7,216		5,566		5,554		5,474		11,028		14,822
Acquisition costs		(10)		38		109		(188)		(42)		(230)		111
One-Time Expenses due to Restatement, etc.		9,305		3,638		800		720		782		1,502		15,970
Net income from discontinued operations, net of taxes		_		_		(18,288)		_		_		_		_
Reclassification of expenses				4,900								_		(4,900)
Adjusted EBITDA (non-GAAP)	\$	12	\$	9,360	\$	15,436	\$	6,630	\$	8,669	\$	15,299	\$	(10,773)

	_	Three Months Ended Jun 30,				 Six Months	Ended	Jun 30,
		20	19		2018	 2019		2018
Net Cash (used in) provided by operating activities	\$	3	24,248	\$	(61,992)	\$ 18,564	\$	(71,381)
Add / (Less):								
Capitalized software			(3,255)		(1,154)	(5,959)		(8,201)
Property and equipment			(2,313)		(2,727)	 (4,940)		(3,820)
Free Cashflow	\$	5	18,680	\$	(65,873)	\$ 7,665	\$	(83,402)
Add: One-Time Expenses due to Restatement, etc.			782		9,305	1,502		15,970
Adjusted Free Cashflow	\$	6	19,462	\$	(56,568)	\$ 9,167	\$	(67,432)